DEWDRY DEHYTM

CONVENTIONAL DEHY





POWERED BY INNOVATION | otsoenergy.com

FUNCTIONAL COMPARISON

Functional Comparison Explained

OTSO's DewDry™ Dehydrator is

glycol dehydration for pipeline and wellhead applications at its finest. We have leveraged four (4) - OTSO patent pending and proprietary products created while developing our BoneDryTM
Dehydrator for

cryogenic applications to design a product that other glycol dehydration units simply cannot compete with, not in performance, sales price or operational expense.

	DewDry™	Conventional
Falling Water Condenser™	1	X
BTEX Unit	\checkmark	×
Consistent Pressure	\checkmark	×
Skurge™ Separator	\checkmark	X
Flash Separator**	\checkmark	×
Emissions Free	\checkmark	X
Safe Glycol Loading	\checkmark	X
Reduced Heat Exchanger Loading	\checkmark	X
Single Vapor Stream	\checkmark	×
Mr. Mister TM	\checkmark	X
High Glycol Purity	\checkmark	×
Low Glycol Inventory	\checkmark	×
Small Footprint	\checkmark	×
Long Firetube Life	\checkmark	×
Easy Exchanger Access	\checkmark	X
Containment Skid Design	\checkmark	X
ASME Code Vessels	\checkmark	×

5 KEY COMPONENTS



LIFTERATORTM

- Improved Lean / Rich Exchanger Performance
 - » 33% Reduction in Reboiler Duty
 - » Eliminates Lean Gas Cooler
 - » Eliminates Surge Tank Insulation
- Extra Stage of Contact: Increased Drying

FEATURES

- » No Moving Parts
- » No Controls
- » No Instrumentation
- » No Additional Power Required



SKURGETM SEPARATOR

- ** Flash Separator
 - » Eliminates a flash separator by combining a skimmer and surge vessel to recover liquid hydrocarbons through instrument free operation
- Safe glycol loading
 - » The Skurge™ Separator is a non-insulated vessel operating at lower temperatures creating a safer glycol makeup
- Reduced heat exchanger duty
 - » Reduced heat exchanger duty due to lower circulation rate and higher glycol purity
 - » Resulting in increased pump life due to lower operating temperature
- Single vapor stream
 - » The Skurge™ Separator allows for a single stream of vapor by flashing in the still as opposed to a flash separator. The still overhead vapor is easier to manage and requires fewer instruments



FALLING WATER™ CONDENSER

- *Replaces BTEX Unit
- Removes water from still vent gas
- Provides cool conditioned gas for compression
- Minimal pressure drop
- Consistent vapor flow rate and pressure baseloads Vapor Recovery Unit (VRU) with combustor
- Emissions free
 - » The DewDry™ Dehydrator is an enclosed pressure system allowing for emission free operation
 - » Mechanically designed for pressure resulting in zero BTEX emissions
 - » Eliminates need for assist gas to qualify for Quad-O



MR. MISTER™

- Reduces foaming
- Stops yearly shutdowns
 - » Firetube cleanout
 - » Glycol inventory replacement
- High glycol purity
 - » High glycol purity is the result of a low circulation rates, combined with redundant high-pressure rich glycol filters. Results in BTEX to handle, less heat duty burden on reboiler
- Low glycol inventory
 - » High glycol purity result in less glycol inventory
- Long firetube life
 - » The combination of enhanced features provided by the Falling Water™ Condenser, Skurge™ Separator and Mr. Mister™ innovation



EASY EXCHANGER ACCESS

The DewDry™ heat exchanger is located on the side of the unit allowing for easy access. In contrast, standard glycol units have "no-access" exchangers creating long shutdowns should you experience an exchanger problem

CONTAINMENT SKID DESIGN

Our DewDry™ system offers a containment skid and is secondary containment ready, whereas conventional units are typically open skid design

ASME CODE VESSELS

Code Matters. Our vessels are ASME code providing a higher quality product with increased reliability

FINANCIAL SAVINGS

Year 1 Cost – DewDry™ Dehydrator					
	QTY	Cost	Unit Measurement	Extended	
Glycol Inventory	630	\$15	Gallon	\$9,450	
500 Reboiler Fuel Consumption	365	\$36	MCF Day	\$13,140	
Yearly Heat Exchanger Cleanout	1	\$3,500	Day Rate - T&M	\$3,500	
Production Loss Exchanger Cleanout	4	\$1.25/mcf	(50MM day, 4hrs)	\$12,500	
			Year 1 Total:	\$38,590	
Year 1 Cost - Standard 750M Glycol Dehydration Unit					
	QTY	Cost	Unit Measurement	Extended	
BTEX Unit	1	\$55,000	Each	\$55,000	
Glycol Inventory	940	\$15	Gallon	\$14,100	
750 Reboiler Fuel Consumption	365	\$54	MCF Day	\$19,710	
Yearly Heat Exchanger & Firetube Cleanout	2	\$3,500	Day Rate - T&M	\$7,000	

16

\$1.25/mcf



Production Loss Exchanger & Firetube Service

ESTIMATED YEAR ONE (1) SAVINGS OF DEWDRYTM DEHYDRATOR VS CONVENTIONAL

OVER \$107K

\$50,000

\$145,810

ESTIMATED YEAR TWO (2) SAVINGS OF DEWDRY™ DEHYDRATOR VS CONVENTIONAL

\$52K

(50MM day, 16hrs)

Year 1 Total: